Case Study

# A Shred Ahead Controls Costs and Improves Fleet Maintenance with NexTraq Fleet Tracking

## *Large shredding company mitigates risk and tracks vehicle maintenance with a GPS fleet tracking solution*

*"We have had a great partnership with NexTraq over the past few years and we look forward to continuing a relationship in the future. The NexTraq Fleet Tracking solution has enabled us to provide better customer service to our clients, as well as control and reduce our own costs throughout the fleet."*

*– Tommy Elworth, Fleet Coordinator for A Shred Ahead*

### Challenge:

Founded in 2003, A Shred Ahead, an independent shredding company, had been experiencing rapid growth and needed an effective system to track its fleet of paper shredding vehicles.

### Solution Results:

- Ensured compliance with IFTA rules
- Improved maintenance scheduling
- Increased customer service
- Mitigated risk

### Fleet Size:

25-30 vehicles

### About A Shred Ahead:

Founded in 2003, A Shred Ahead has quickly grown from a small, two-family operation to the largest independent shredding company in the South, serving customers throughout seven states. Their paper shredding service easily, reliably, and affordably handles all your document shredding needs. A Shred Ahead personnel will remove, shred on-site and recycle your secure documents, allowing you to get back to business. Visit www.ashredahead.com for more information or to find a location near you.

### Challenge:

Established in 2003, A Shred Ahead, an independent shredding company, had been experiencing rapid growth and needed an effective system to track its fleet of vehicles across multiple states. With the Durham, NC, fleet fluctuating between 25 and 30 vehicles, Tommy Elworth, Fleet Coordinator for A Shred Ahead, was well aware of the benefits a fleet tracking solution could provide.

### Solution:

A Shred Ahead was already a NexTraq® GPS Fleet Tracking customer when Elworth joined the team in 2011, however he says the solution has made a tremendous impact in improving daily activities. Elworth stated, "Controlling costs is vital to running any business, and NexTraq helps us do just that. I can manage everything in one place, which speaks volumes in terms of productivity."

### Results:

Since implementing the NexTraq solution, A Shred Ahead has been able to cut costs and improve customer service. By being able to see where their vehicles are in real-time, and where they have been in the past, A Shred Ahead can validate any possible claims a customer may make about trucks not making scheduled stops.

Additionally, A Shred Ahead uses the Maintenance Scheduling and Reporting feature of the NexTraq solution to ensure their vehicles receive proper care. Elworth said, "The Fleet Metrics application is useful for monitoring overall mileage and vehicle hours. Using that in addition to the Maintenance Schedule & Logs, my vehicles never miss an oil change or tune-up."

A Shred Ahead also uses the mileage and hours reporting in the Fleet Metrics dashboard to provide reports that comply with International Fuel Tax Agreement (IFTA) rules. With NexTraq, Elworth can be sure that his fuel tax reports are accurate and complete.

"We have had a great partnership with NexTraq over the past few years and we look forward to continuing a relationship in the future," Elworth said. "The NexTraq Fleet Tracking solution has enabled us to provide better customer service to our clients, as well as control and reduce our own costs throughout the fleet."

For a company that takes pride in its fast, efficient operations and excellent customer service, it looks like A Shred Ahead will surely see more growth and success in the future.

For more information on NexTraq, please visit:
www.nextraq.com