Challenge:
Pittsburgh Glass Works, LLC, a leading distributor of automotive glass products, needed a GPS fleet management solution to monitor fuel consumption and driver behavior. Tracking these metrics was virtually impossible with distribution centers throughout the United States and Canada with drivers delivering to thousands of automotive glass repair shops.

Solution:
Tom Moerdyke, National Operations Director, looked at several solutions with different offerings and features and selected the NexTraq GPS Fleet Tracking solution. Pittsburgh Glass Works also selected NexTraq integration partner, Appian Logistics, for fleet route optimization. The seamless integration of fleet route optimization and vehicle tracking produces an end-to-end solution for Pittsburgh Glass Works. Within three months, the nationwide certified installers had the NexTraq platform up and running in all of the company's distribution centers.

Results:
Moerdyke said, “The implementation was a huge undertaking, but went extremely well and was considered a success for the number of locations the NexTraq implementation team was able to cover.”

With the implementation complete, Pittsburgh Glass Works immediately started to track its key metrics and quantify the business results. Moerdyke said, “With the Speed and Idle Alert functionality within the NexTraq solution, we were able to reduce fuel consumption, and ultimately decrease our operational costs.”

For more information on NexTraq, please visit: www.nextraq.com