Case Study

NexTraq™

"Overtime hours were reduced by 50%, saving Accardi Foods more than $80,000 a year in overhead costs."

Joe Russo
Director for Accardi Foods

Challenge:

Accardi Foods was looking for a solution to track its drivers and fleet to accurately track overtime.

Solution Results:

- 50% decrease in overtime hours
- Overtime savings of $80,000 a year
- Driver behavior modification

Fleet Size:

17 vehicles

Accardi
FOODS OF DISTINCTION

About Accardi

Established in 1972, Accardi Foods has grown to one of the largest specialty food distributors in New England. The primary focus has been to maintain a superior level of quality products and service. They are the master importer in New England for the most prestigious brands from Italy for more than 30 years. For more information, visit their Web site at http://accardifoods.com/.

Accardi Foods Reduces Overtime Cost by 50% with NexTraq Fleet Tracking

Leading Massachusetts food and beverage supplier saves $80,000 a Year with NexTraq GPS Vehicle Tracking Technology on Overtime Alone

Challenge:
Established in 1972, Accardi Foods, the leader in specialty foods and beverage located in the Medford, Massachusetts area, was looking for a solution to track its drivers and fleet. Joe Russo, Director, knew that there were discrepancies between the hours drivers worked and what was actually reported.

Solution:
Based on a referral, Russo selected the NexTraq Fleet Tracking solution due to its affordable pricing and ease of use. Russo, said, "The business associate that referred the NexTraq solution allowed me to 'test drive' the application at their office – I found the application extremely intuitive with the functionality we needed to improve our driver productivity.

Results:
Within the first few days of the NexTraq implementation, Russo was able to identify drivers that were 'padding' their hours and address the situation directly with the offending employees. The result? Russo, said, "Overtime hours were reduced by 50%, saving Accardi Foods more than $80,000 a year in overhead costs."

The NexTraq Fleet Tracking solution acts as a 'virtual time card' that enables Russo to verify hours worked vs. hours posted by his drivers. Overtime inaccuracies have been eliminated as the drivers know that their driving and behavior is being monitored.

Russo also praises the reliability of the NexTraq solution. He says, "To my knowledge, we have never had a problem with the applications reliability and uptime."

The family-owned food and beverage company has plans to continue to automate its fleet with routing and dispatch functionality. Committed to providing their customers with quick delivery and product reliability, Accardi Foods continues to provide exceptional service to fine restaurants, caterers, food stores, country clubs and supermarkets in the New England area. With a subsidiary company, Express Plus, there is no limit to the company's growth and success.

For more information on NexTraq, please visit:
http://www.nextraq.com/